



Title: CAE Sales Engineers

Location: North America

Red Cedar Technology is a worldwide leader in engineering optimization technology and a rapidly growing software and consulting services company with headquarters in East Lansing, MI. Our products are used worldwide in major industries and application areas.

For highly motivated, entrepreneurial individuals who thrive in a dynamic, results-oriented environment, Red Cedar Technology is a great place to advance your career and challenge your mind.

We seek talented and experienced sales engineers for the North American region. Desired qualities include:

- Strong CAE background
- Proven track record of exceeding quarterly and annual revenue quotas
- 3+ years sales experience in new business development, especially software sales and services
- Experience selling high end software solutions into high-tech firms and large corporate accounts
- Strong executive-level/decision-maker contacts in manufacturing companies
- Ability to overcome obstacles and manage complex sales cycles
- Exceptional written and oral presentation skills

Find out more about Red Cedar Technology at www.redcedartech.com. Send complete resume, including at least three references, to: Red Cedar Technology, ATTN: BusDev 1043, 4572 S. Hagadorn Rd., Suite 3A, East Lansing, MI 48823 or to careers@redcedartech.com.